

HEETON HOLDINGS LIMITED Co. Reg. No. 197601387M

THIRD QUARTER FINANCIAL STATEMENT AND DIVIDEND ANNOUNCEMENT FOR NINE MONTHS ENDED 30 SEPTEMBER 2019

PART I INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

# 1(a) A statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year

#### UNAUDITED RESULTS FOR THIRD QUARTER AND NINE MONTHS ENDED 30 SEPTEMBER 2019

	Group					
-						
	3Q2019 S\$'000	3Q2018 S\$'000	Increase / (Decrease) %	2019 S\$'000	2018 S\$'000	Increase / (Decrease) %
Revenue	20,457	12,834	59.4	49,611	37,212	33.3
Cost of properties sold	(6,045)	(4,651)	30.0	(9,380)	(14,602)	(35.8)
Other operating income	923	592	55.9	2,210	6,587	(66.4)
Personnel expenses	(4,905)	(2,567)	91.1	(12,327)	(7,843)	57.2
Depreciation of fixed assets	(1,112)	(520)	113.8	(3,211)	(1,299)	147.2
Other operating expenses	(5,186)	(3,863)	34.2	(15,520)	(12,223)	27.0
Profit from operations	4,132	1,825	126.4	11,383	7,832	45.3
Finance expenses	(5,454)	(4,289)	27.2	(15,391)	(13,042)	18.0
Finance income Share of results of associated	1,524	1,645	(7.4)	5,010	6,280	(20.2)
companies/joint venture companies Gain from fair value adjustments of	1,171	1,404	(16.6)	5,640	8,208	(31.3)
investment properties	-	-	n.m.	4,974	5,000	(0.5)
Profit before tax	1,373	585	134.7	11,616	14,278	(18.6)
Income tax expense	(1,095)	(477)	129.6	(2,434)	(1,533)	58.8
Profit for the period, net of tax	278	108	157.4	9,182	12,745	(28.0)
Other comprehensive income / (expense) Items that may be reclassified subsequently to profit or loss: Foreign currency translation Other comprehensive income / (expense)	(1,976)	(508)	289.0	(563)	(1,245)	(54.8)
for the period, net of tax	(1,976)	(508)	289.0	(563)	(1,245)	(54.8)
Total comprehensive income / (expense) for the period	(1,698)	(400)	324.5	8,619	11,500	(25.1)
Profit / (Loss) attributable to:						
Owners of the Company	589	265	122.3	10,340	13,292	(22.2)
Non-controlling interests	(311)	(157)	98.1	(1,158)	(547)	111.7
-	278	108	157.4	9,182	12,745	(28.0)
Total comprehensive income / (expense) attributable to:						
Owners of the Company	(1,793)	(161)	1,013.7	8,188	12,285	(33.3)
Non-controlling interests	95	(239)	n.m.	431	(785)	n.m.
-						

n.m. : not meaningful

# UNAUDITED BALANCE SHEETS

Group Com	Company		
30/9/2019 31/12/2018 30/9/2019 \$'000 \$'000 \$'000	31/12/2018 \$'000		
Non-current assets			
Fixed assets 380,988 216,905 450	396		
Investment properties 169,109 164,810 -			
Subsidiaries 24,583	24,583		
Associated companies 21,835 26,193 -	-		
Joint venture companies         107,171         116,369         5,000	5,000		
Amounts due from associated companies and joint			
venture companies (non trade)         152,458         149,632         -           Intangible assets         109         109         -	-		
Other receivables         18,000         18,000         -	-		
849,670 692,018 30,033	29,979		
Current assets           Development properties         33,127         32,070         8,110	16,109		
Development properties         33,127         32,070         8,110           Trade receivables         982         1,267         13	261		
Other receivables         37,971         52,284         23,627	24,617		
Drepayments         2,680         2,171         974	1,526		
Amounts due from subsidiaries (non-trade) 326,315	306,495		
Amounts due from related parties (trade) 13 12 -	-		
Amounts due from associated companies and joint			
venture companies (non-trade) 702 845 46	263		
Fixed deposits         49,027         22,039         48,877           0.000         0.000         0.000         0.000         0.000	21,887		
Cash and bank balances         58,629         52,920         15,439           183,131         163,608         423,401	28,092 399,250		
163,131 163,006 423,401	399,250		
Current liabilities			
Trade payables 2,198 2,892 1,541	1,550		
Other payables and accruals         14,698         13,431         4,202	5,420		
Amounts due to subsidiaries (non-trade) 139,482	111,022		
Finance lease obligations   76   76   50	50		
Lease liabilities 283	-		
Bonds 75,000 - 75,000	-		
Bank term loans 37,837 104,131 -	-		
Income tax payable 3,768 3,560 551 133,860 124,090 220,826	431 118,473		
133,000 124,030 220,020	110,473		
Net current assets         49,271         39,518         202,575	280,777		
Non-current liabilities			
Other payables and accruals 730 1,024 -	-		
Finance lease obligations 64 119 54	92		
Lease liabilities 5,491 Amounts due to associated companies and joint venture	-		
companies (non-trade) 29,155 27,914 16,960	16,670		
Amounts due to non-controlling interests (non-trade) 60,633 60,852 -	-		
Bonds 117,750 193,000 117,750	193,000		
Bank term loans 253,368 26,833 -	-		
Deferred tax liabilities         743         911         12	19		
(467,934) (310,653) (134,776)	(209,781)		
Net assets 431,007 420,883 97,832	100,975		
Share capital and reserves			
Share capital 86,624 86,624 86,624	86,624		
Foreign currency translation reserve (6,144) (3,992) -	-		
Retained earnings 344,944 336,555 11,208	14,351		
425,424 419,187 97,832	100,975		
Non-controlling interests         5,583         1,696         -           Table miles         404.007         400.000         07.000	-		
Total equity         431,007         420,883         97,832	100,975		

# 1(b)(ii) Aggregate amount of group's borrowings and debt securities

Amount repayable in one year or less, or on demand

As at 30/9/2019		As at 31/12/2018			
Secured	Unsecured	Secured	Unsecured		
S\$'000	S\$'000	S\$'000	S\$'000		
37,913	75,000	104,207	-		

# Amount repayable after one year

As at 30/9/2019		As at 31/12/2018		
Secured	Unsecured	Secured	Unsecured	
S\$'000	S\$'000	S\$'000	S\$'000	
253,432	117,750	26,952	193,000	

# Details of any collateral

All secured borrowings of the Group are secured by first legal mortgages and assignment of rental and sales proceeds of the investment properties and development properties of the borrowing companies. Lease obligations are secured on the assets purchased under lease financing.

# 1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

# UNAUDITED THIRD QUARTER AND NINE MONTHS CASH FLOW STATEMENTS

UNAUDITED THIRD QUARTER AND NINE MUNTHS CASH			oup	
-			9 Months Ended	30 September
	3Q2019 \$'000	3Q2018 \$'000	2019 \$'000	2018 \$'000
Cash flows from operating activities				
Profit before tax	1,373	585	11,616	14,278
Adjustments for:				
Depreciation of fixed assets	1,112	520	3,211	1,299
Gain on disposal of investment property	-	-	-	(4,150)
Fair value gain of derivative financial instrument	-	-	-	(74)
Share of results of associated companies/joint venture				
companies	(1,171)	(1,404)	(5,640)	(8,208)
Gain from fair value adjustments of investment properties	-	-	(4,974)	(5,000)
Interest expense	5,454	4,289	15,391	13,042
Interest income	(1,524)	(1,645)	(5,010)	(6,280)
Unrealised exchange differences	(780)	(285)	1,170	259
Operating cash flows before changes in working capital	4,464	2,060	15,764	5,166
(Increase)/decrease in development properties	(5,513)	4,682	(1,426)	13,792
Decrease in trade receivables	236	1,515	269	6,173
(Increase)/decrease in other receivables	(2,403)	3,135	14,248	(7,744)
(Increase)/decrease in prepayments	(997)	120	(519)	(880)
Decrease in trade payables	(675)	(917)	(683)	(976)
(Decrease)/increase in other payables and accruals	(533)	(3,674)	1,138	(1,747)
Increase in amounts due from related parties, net	(1)	-	(1)	-
Cash flows from operations	(5,422)	6,921	28,790	13,784
Interest received	1,524	1,645	5,010	6,280
Interest paid, excluding amounts capitalised	(5,454)	(4,289)	(15,391)	(13,042)
Income taxes paid	(1,097)	(1,610)	(2,345)	(3,213)
Net cash flows (used in)/from operating activities	(10,449)	2,667	16,064	3,809

# UNAUDITED THIRD QUARTER AND NINE MONTHS CASH FLOW STATEMENTS (CONT'D)

_			Group	
	3Q2019 \$'000	3Q2018 \$'000	2019 \$'000	2018 \$'000
Cash flows from investing activities				
Additions to fixed assets	(5,057)	(54,124)	(163,861)	(59,696)
Deposit on purchase of fixed assets	-	(17,525)	-	(17,525)
Proceeds from disposal of investment property held for sale	-	-	-	50,265
Net repayment of loan from/(net loan to) associated				
companies and joint venture companies	11,889	(88)	19,310	20,906
Net cash flows from/(used in) investing activities	6,832	(71,737)	(144,551)	(6,050)
Cash flows from financing activities				
Repayment of finance lease obligations, net	(18)	(12)	(54)	(48)
Proceeds from bank loans	107,539	21,500	216,589	21,500
Repayment of bank loans	(51,506)	(6,138)	(53,201)	(104,270)
(Repurchase of)/proceeds from bond issue	(250)	-	(250)	118,000
Loans (to)/from non-controlling interests	(15,903)	15,605	696	16,266
Dividends paid on ordinary shares of the Company	-	-	(1,951)	(3,252)
Net cash flows from financing activities	39,862	30,955	161,829	48,196
Net increase/(decrease) in cash and cash equivalents Effect of exchange rate changes on cash and cash	36,245	(38,115)	33,342	45,955
equivalents	(241)	(19)	(645)	(89)
Cash and cash equivalents at beginning of period	71,652	110,624	74,959	26,624
Cash and cash equivalents at end of period	107,656	72,490	107,656	72,490

Note: Cash and cash equivalents

Group

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			9 Months Ended 30 September		
	3Q2019 \$'000	3Q2018 \$'000	2019 \$'000	2018 \$'000	
Fixed deposits	49,027	32,015	49,027	32,015	
Cash and bank balances	58,629	40,475	58,629	40,475	
Cash and cash equivalents	107,656	72,490	107,656	72,490	

# UNAUDITED STATEMENT OF CHANGES IN EQUITY

	Attributable to equity holders of the Company				_		
Group	Share Capital S\$'000	Foreign Currency Translation Reserve S\$'000	Retained Earnings S\$'000	Total S\$'000	Non-controlling Interests S\$'000	Total Equity S\$'000	
Balance at 1 January 2018	86,624	927	322,182	409,733	2,399	412,132	
Profit/(loss) for the period	-	-	13,292	13,292	(547)	12,745	
Other comprehensive expense							
<ul> <li>Foreign currency translation</li> </ul>	-	(1,007)	-	(1,007)	(238)	(1,245)	
Total comprehensive income/(expense) for		<i>(, , , , , , )</i>			()		
the period	-	(1,007)	13,292	12,285	(785)	11,500	
Dividends	-	-	(3,252)	(3,252)	-	(3,252)	
Acquisition of subsidiary	-	-	-	-	1,051	1,051	
Balance at 30 September 2018	86,624	(80)	332,222	418,766	2,665	421,431	
Balance at 1 January 2019	86,624	(3,992)	336,555	419,187	1,696	420,883	
Profit/(loss) for the period Other comprehensive income/(expense)	-	-	10,340	10,340	(1,158)	9,182	
- Foreign currency translation	-	(2,152)	-	(2,152)	1,589	(563)	
Total comprehensive income/(expense) for							
the period	-	(2,152)	10,340	8,188	431	8,619	
Dividends	-	-	(1,951)	(1,951)	-	(1,951)	
Increase in share capital in subsidiary	-	-	-	-	3,456	3,456	
Balance at 30 September 2019	86,624	(6,144)	344,944	425,424	5,583	431,007	

Company	Share Capital S\$'000	Retained Earnings S\$'000	Total Equity S\$'000
Balance at 1 January 2018 Total comprehensive expense for the period	86,624	22,581 (2,370)	109,205 (2,370)
Dividends	-	(3,252)	(3,252)
Balance at 30 September 2018	86,624	16,959	103,583
Balance at 1 January 2019	86,624	14,351	100,975
Total comprehensive expense for the period	-	(1,192)	(1,192)
Dividends	-	(1,951)	(1,951)
Balance at 30 September 2019	86,624	11,208	97,832

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on

State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year

There is no change in the Company's share capital for the period from 1 January 2019 to 30 September 2019.

There are no outstanding convertible securities as at 30 September 2019 and 31 December 2018.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediate preceding year

The Company did not hold any treasury shares as at 30 September 2019 and 31 December 2018.

The total number of issued ordinary shares (excluding treasury shares) as at 30 September 2019 and 31 December 2019 was 325, 156, 492.

The Company did not issue any preference shares as at 30 September 2019 and 31 December 2018.

#### 1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on

There were no sales, transfers, disposal, cancellation and/or use of treasury shares during the period ended 30 September 2019.

2 Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice

The figures have not been audited or reviewed by the Company's auditors.

3 Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.

4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

Except as disclosed in Note 5, the financial information has been prepared in accordance with the same accounting policies and methods of computation adopted in the most recent audited annual financial statements.

5 If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

The Group has adopted SFRS(I) 16 with effect from 1 January 2019. The Group has applied the modified restrospective method of adoption and will not restate comparative amounts for the year prior to first adoption and has not restated comparatives for the 2018 reporting period as permitted under the specific transition provisions in the standard. On adoption of SFRS(I)16 Leases, the Group has recognised right-of-use assets of \$6,191,000 and lease liabilities of \$6,191,000 on 1 January 2019.

The Group is still in the process of finalising its assessment of the impact arising from the adoption of SFRS(I) 16 Leases. The financial impact may differ from the provisional figures determined at the date of this announcement.

In addition, the Group has elected to early apply the Amendments to SFRS(I) 3: Definition of a Business with effect from 1 January 2019, with the amendments applied prospectively to transactions that occur on or after the date of initial application. The amendments clarify the minimum requirements to be a business, remove the assessment of a market participant's ability to replace missing elements, and narrow the definition of outputs. The amendments also introduce an optional concentration test to permit a simplified assessment of whether a transaction is a business combination or asset acquisition. Accordingly, the Group has accounted for the acquisition of Crowne Plaza London Kensington during the year as an asset acquisition under the amendments to SFRS(I) 3.

#### 6 Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

EARNINGS PER SHARE	Group						
		9 Months Ended 30 September					
	3Q2019 Cents	3Q2018 Cents	Increase %	2019 Cents	2018 Cents	Decrease %	
Earnings per ordinary share attributable to equity holders of the Company for the per							
(a) On a basic basis	0.18	0.08	122.3	3.18	4.09	(22.2)	
(b) On a fully diluted basis	0.18	0.08	122.3	3.18	4.09	(22.2)	

The above have been computed based on 325,156,492 ordinary shares for the 9 months ended 30 September 2019 and 9 months ended 30 September 2018.

Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the:-(a) current period reported on: and

(b) immediately preceding financial year

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	Group		Company		
	30/9/2019	31/12/2018	30/9/2019	31/12/2018	
	Cents	Cents	Cents	Cents	
Net asset value per ordinary share based on issued share capital at the end of					
the period reported on	130.84	128.92	30.09	31.05	

The above have been computed based on 325,156,492 ordinary shares in issue as at 30 September 2019 and 31 December 2018.

A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-

(a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and

(b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on

#### Commentary on the Consolidated Income Statements

Turnover comprises rental income from investment properties, hotel operation income and management fee as well as proceeds from the sales of the Group's residential projects.

The Group's turnover for the 9 month period ended 30 September 2019 ("3Q2019") increased by 33.3% to \$49.61 million compared to \$37.21 million for the previous corresponding period ended 30 September 2018 ("3Q2018"). The increase is attributed to following significant items:

(i) increase in hotel operation income by \$18.10 million due to newly acquired hotels, Indigo Hotel in Glasgow, Scotland, Smile Hotel Asakusa in Tokyo, Japan, Stewart Aparthotel in Edinburgh, Scotland and Crowne Plaza London Kensington in London, UK; offset by

(ii) decrease in sale revenue of \$4.97 from residential project, Onze@Tanjong Pagar as this project was substantially sold in the previous year; and (iii) decrease in rental revenue of \$0.34 million as one of the investment properties. The Woodgrove was sold in February 2018.

Cost of properties sold in 3Q2019 and 3Q2018 relates to residential project, Onze@Tanjong Pagar, and the decrease in 3Q2019 is in line with the lower revenue recognised.

Other operating income decreased by \$4.38 million to \$2.21 million in 3Q2019 mainly due to the gain on disposal of investment property, The Woodgrove of \$4.15 million taken up during 3Q2018.

Personnel expenses increased by \$4.48 million to \$12.33 million in 3Q2019 mainly as a result of increase in headcount following the expansion of UK operations.

Depreciation of fixed assets increased by \$1.91 million to \$3.21 million in 3Q2019 mainly due to higher depreciation charge as a result of additional hotel acquisitions.

Other operating expenses increased to \$15.52 million in 3Q2019 from \$12.22 million in 3Q2018 due to increase in operating expenses following the acquisition of Indigo Hotel in Glasgow in October 2018, Stewart Aparthotel in Edinburgh in September 2018 and Crowne Plaza London Kensington in April 2019.

Finance expenses comprised mainly interest on the \$192.75 million bond and \$291.21 million bank loans outstanding. It increases by \$2.35 million to \$15.39 million mainly due to the draw down of additional bank loans for new hotel acquisitions.

Finance income decreased by \$1.27 million to \$5.01 million in 3Q2019 due to decrease in interest bearing loans made to associated companies and joint venture companies and lower interest income earned on fixed deposits.

Share of profits from associated companies and joint venture companies decreased by 31.3% to \$5.64 million in 3Q2019 from \$8.21 million in 3Q2018. The decrease was mainly attributed to lower profit recognition of certain residential projects, such as High Park Residences and Westwood Residences as they had been substantially sold in previous years.

The Group recorded a \$4.97 million fair value gain during 2Q2019 mainly from its investment property, Tampines Mart.

Income tax expense increased by \$0.90 million in 3Q2019 from \$1.53 million in 3Q2018 mainly due to higher tax on profitable subsidiaries.

Taking into account all the above factors, the Group recorded a net profit after tax of \$9.18 million for 3Q2019, compared to a net profit after tax of \$12.75 million recorded in 3Q2018.

#### Commentary on the Consolidated Balance Sheets

Fixed assets amounting to \$380.99 million comprised mainly hotel properties. The increase of \$164.08 million in 3Q2019 was mainly due to the acquisition of the Crowne Plaza London Kensington in April 2019 and the development costs of Hampton by Hilton in Leeds, UK.

Investment properties increase from \$164.81 million to \$169.10 million mainly due to the fair value gain of \$5.00 million on Tampines Mart.

Investment in associated and joint venture companies decreased to \$129.01 million in 3Q2019 from \$142.56 million mainly due to dividends received from associated companies and joint venture companies, offset by the share of the results of associated companies and joint venture companies during 3Q2019.

Amounts due from associated companies and joint venture companies increased to \$152.46 million in 3Q2019 from \$149.63 million mainly due to disbursement of loans to associated companies and joint venture companies.

Total other receivables decreased by \$14.31 million in 3Q2019 mainly due to the utilisation of deposit for the acquisition of Crowne Plaza London Kensington in April 2019. Included in other receivables are Senior and Promissory Notes receivables totalling \$36 million (2018: \$36 million) following the Group's disposal of a joint venture company and a subsidiary company.

Fixed deposits, cash and bank balances totalled \$107.66 million in 3Q2019 compared to \$74.96 million in FY2018. The increase is mainly due to the funds raised from the new bank term loans as well as repayment of loan from associated companies.

Lease liabilities increased by \$5.77 million in 3Q2019 due to lease liabilities arising from the adoption of SFRS(I) 16 Leases which took effect from 1 January 2019.

Total bank term loans and short-term bank loans increased from \$130.96 million in FY2018 to \$291.21 million in 3Q2019 mainly as a result of new bank term loans taken up for the newly acquired hotels.

#### Commentary on the Cash Flow Statements

The increase in cash and cash equivalents of \$33.34 million in 3Q2019 can be attributed to the following major cash inflows and outflows during the period:

Cash inflows:

- net cash inflows from operating activities of \$16.06 million;

- net proceeds from bank loan of \$163.39 million; and

- net repayment of loans from associated and joint venture companies of \$19.31 million.

Cash outflows:

- net cash outfow of \$163.86 million for the additions to fixed assets comprising mainly the acquisition of Crowne Plaza London Kensington in London, UK; and

- dividends paid on ordinary shares of the Company of \$1.95 million.

# 9 Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

The actual results for the third quarter and nine months ended 30 September 2019 of the Group are in line with the statement made in paragraph 10 of the results announcement for the half year ended 30 June 2019.

# 10 A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months -

The Singapore property market remains resilient despite a significant economic slowdown. In the latest official statistics released by the Urban Redevelopment Authority's (URA) on 1 October 2019, the private residential property index increased by 0.9% to 152.2 points in 3Q2019. This follows a 1.5% increase from the preceding quarter. Based on advanced estimates , Singapore's gross domestic product grew 0.1% year-on-year in the third quarter, flat compared to the 0.1% growth in the second quarter.

Looking ahead, the Group remains focused on recurring income by growing its investment properties and hospitality assets. Given the continued uncertainties in the global economic environment due to events such as the China-US trade war and Brexit, as well as challenges in the local property sector, the Group will continue to adopt a cautious and prudent approach when exploring opportunities at home and internationally.

#### 11 Dividend

#### (a) Current Financial Period Reported On

Any dividend recommended for the current financial period reported on?

No.

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

No.

#### (c) Date payable

No.

#### (d) Books closure date

No.

#### 12 If no dividend has been declared/recommended, a statement to that effect and the reason(s) for the decision

No dividend has been declared by the Board of the Company in respect of 3Q2019 (3Q2018 - Nil). It is not the Company's practise to pay dividend in the first nine months of the financial year.

# 13 If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii)

The Company has not obtained a general mandate from shareholders for Interested Person Transactions.

#### 14 Negative assurance on interim financial results

The board of directors hereby confirm that, to the best of its knowledge, nothing has come to its attention which may render the financial results for the nine months ended 30 September 2019 to be false or misleading in any material respect.

#### 15 Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720(1)

The Company has obtained undertakings from all its directors and executive officers.

#### BY ORDER OF THE BOARD

Toh Khai Cheng Non-executive Chairman 7 November 2019 Toh Giap Eng Executive Deputy Chairman